

Successful Young Landscaper Follows Father's Advice and Uses Mobil Delvac to Protect Critical Equipment

Quentin Hastings, 21, says he always wanted to emulate his father.

So when he started his own landscaping business three years ago, he admits that "I listened carefully to every word my father said because I knew it would save me money and help me succeed."

Recently, we caught up with Hastings to learn about his landscaping business – Hastings Landscaping – and the challenges he faces as a young entrepreneur.

Q: What kind of landscaping do you do?

Hastings: We specialize in residential and commercial landscaping all over Northern Virginia. In the winter, we also plow snow, mostly commercial properties with large parking lots.

Q: What kind of equipment do you use to run your business?

Hastings: We have six heavy-duty diesel pickup trucks, a large dump truck, eight lawn mowers, nine trailers and a Bobcat excavator.

Q: Your area got a lot of snow this year. That had to be good for business?

Hastings: This past winter we put a lot of stress on our vehicles' engines moving that snow around.

Q: How important is equipment maintenance to your business?

Hastings: It's critical. We check all the fluids and tires every other day and wash the trucks every week. We can't afford even minor interruptions because they'll slow our business down.

Q: How did you learn to take care of your equipment and run your business?

Hastings: My father is a contractor, and he taught me everything I know. The first thing he told me was to use Mobil Delvac heavy-duty diesel engine oil because it is designed to help business owners like me get the most life from their equipment.

"One of the first things my father told me was to make sure I use Mobil Delvac in my trucks and keep up on the maintenance so I could get the most life out of them."



**Quentin Hastings, owner-operator,
Hastings Landscaping – Bristow, VA**



Remember to ask for Mobil Delvac at your local retailer.

Because if you don't protect your equipment . . . no one will.

To learn more about Mobil Delvac heavy-duty diesel engine oils, visit **www.mobildelvac.com** or call 1-800-MOBIL-25.

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